



Exploitation Plan

2022

EDUSIMSTEAM | Erasmus+ KA3 Forward Looking Cooperation Project



Disclaimer | This project has been funded with support from the European Commission. This publication reflects the views only of the author, and the Commission cannot be held responsible for any use which may be made of the information contained therein.



EDUSIMSTEAM Project Dissemination Plan

Below, we shared a dissemination and evaluation plan related to WP7 EDUSIMSTEAM project. From the development of logos and identities to workshops all the lines were added. We appreciate all outputs to be disseminated all over the partner countries in native languages. All activities are shared in social media channels regularly with suitable contents. Besides we added a drive link which include all partners' activities.

All dissemination activities are included in the dissemination plan. This plan is constituted by a matrix detailing the below described dissemination activities into concrete single steps and tasks. It further allocates a timeframe and deadline for performance and completion of the task. Moreover, the dissemination plan allocates responsible partner organizations and persons to perform specific actions. For communication tasks the dissemination plan also specifies the means and media of communication. A logo, a layout for presentations, flyers, posters, brochures and other dissemination material have been created in the first six months of the project to guarantee a common branding. It has been aimed to use newsletters or brochures for dissemination activities as well as online dissemination activities - online forum on the website. Further, the project consortium put a focus on new marketing tools such as Facebook and professional social network LinkedIn. Still, one important aspect of dissemination is always face-to-face communication with the potential target groups. Therefore, information about the project has been sent to local business providers to forward this information to the direct target groups.



1. Broad Dissemination Plan within the EDUSIMSTEAM Project

<u>Activity</u>	Done by Whom	Target Audience	Purpose of the Activity	Starting Date	Ending Date	<u>Media</u>
Development of the project logo and identity	-	External audience - all people interested in the topic of the EDUSIMSTEAM project	To have a visual appearance of the project and to be recognized within thetarget group.		01/03/2020	Visual
Setting up the EDUSIMSTEAM website and website page at each partner organization's website	DGIET	External audience - all people interested in the topic of the EDUSIMSTEAM project	Making the project, its aims and objectives as well as the partners known to the broader public. As a forum will be installed, it is also aimed to have an interactive exchange within the consortium and the broader public. The website will have separatesection for each partner.		01/06/2020	Website, mail, zoom



Project folders	All partners	External audience - all	Making the project, its aims and objectives as	Throughout	31.12.2022	Mail, google
		people interested in the	well as the partners known to the broader	the project		drive
		topic of the	public.	duration		
		EDUSIMSTEAM project	It is essential to have a folder whichcan			
			be distributed to the target groups. The folder			
			is being updated once in the project			
			duration in order to be able tohand out			
			updated project information. The folders can			
			be printed but can also send electronically.			
Project newsletters	All partners	External audience, people	Making recent developments within the	Throughout	31.08.2022	Mail, social
		interested in the topic of	project known to the broader public.	the project		media,
		the EDUSIMSTEAM		duration		websites

Setting up social	DGIET	External audience - all	Making the project, its aims and	01/03/2020	31/12/2022	Social media
0 1	DOIL			01/03/2020	31/12/2022	Social illeula
mediaonline profile (it	mediaonline profile (it people interested in the c		objectives, the partners as well as recent			
could be one common		topic of the	developments within the projectknown			
profile and separately		EDUSIMSTEAM project	to the broader public. Updates will be			
for each			given on a regular basis.			
partner)						
Creating video with	DGIET with	External audience - all	Making recent developments within the	Throughout	31/12/2022	Youtube,
advertising content	the support	people interested in the	project known to the broader public is	the project		web2 tools,
and promoting	of all	topic of the	essential not only through print but also	duration		website, mail,
website as well as	consortium	EDUSIMSTEAM project	through online media including			
online profile	members		interactive videos created by partners.			
			Therefore, regular updates are being done			
			at the website as well			
			as on the online profile.			
Informative articles	All	External audience - all	Making recent developments within the	Throughout	After the	Documents,
	consortium	people interested in the	project known to the broader public. It is	theproject	project	newsletters,
	members	topic of the	supportive for the project to have	duration		website,
		EDUSIMSTEAM project	newspaper articles published			social media

2. Deep Dissemination Plan within the EDUSIMSTEAM Project

<u>Activity</u>	Done by Whom	Target Audience	Purpose of the Activity	Starting Date	Ending Date	<u>Media</u>
Organisation of theround tables andseminars	All partners	Local academic community andrelevant stakeholders	Transferring knowledge and contents from each other	01/01/2020	Throughout the project	Mail, zoom
Interim online conferences	DGIET with the support of allconsortium members	Students and university staff, all interested stakeholders and business representatives	Reaching the interested parties and stakeholders from broader community in order to assure better quality and deeper dissemination of the project results, EDUSIMSTEAM services, best practice cases	_	31/12/2022	Zoom, mail, social media
Plenary Meeting	DGIET	Project partners	All partners coming together face to face and seeing which outputs have been made real and what should be done next		11/03/2022	Mail, social media
Regular internal online meetings with relevant staff	-	Project participants university staff (international relations officers, intellectual property officers, deans, representatives from the rector's office,	Presenting to relevant stakeholders proceedings and achieved results of the project. Also, through these sessions feedback from internal stakeholders will be gathered, which will allow this project to respond better to the needs of the stakeholders, to	Every three months sixmonths	31.08.2022	Mail

		representatives which are responsible for business	anticipate the risks and assure high quality of the results			
		connections, etc.)				
-	All Partners	Project partners	Increasing the quality of the project		31.08.2022	Web2 tools,
feedback to			results and to provide detailed	finalization		mail.
relevant project			information about project activities and	ofproject		Documents,
documents			deliverables.	documents		social media
Development of	All Partners	External audience	Gathering direct feedback from the	Throughout		
Internet			target group in order to respond betterto	theproject		
communication			its needs.	duration		
channels						
(forum,						
Facebook, etc.)		_				
Participation in	All partners	Partners, professors,	Reaching the interested parties and	On occasion	31.08.2022	
relevant		admi	stakeholders from broader community in			https://bit.ly/3Je
external events		nistrators, teachers,	order to assure better quality and deeper			D1vL
(symposium,		students, etc.	dissemination of the project			
conference,			results.			
workshop etc.)						

EDUSIMSTEA	DGIET,	500 teachers	Reaching 500 teachers from Turkey			
M Pilot Teacher	XUNTA		and Spain and making them capable of			website, social
Training			giving education about STEAM	27.09.2021	15/12/2021	media,mail
Final conference	DGIET with	All partners	Reaching stakeholders from broader	06.2022	06.2022	Mail,
	the support of		community in order to assure better			conference
	allconsortium		quality and deeper dissemination of the			
	members		project results, EDUSIMSTEAM			
			services, best practice cases			

<u>Activity</u>	Done by Whom	Target Audience	Purpose of the Activity	Starting date	Ending Date	<u>Media</u>
Online kick-off	All consortium	Internal audience – personnel	Knowledge transfer and training	After each	31.08.2022	Zoom, web2
meeting	members	allocated to perform the duties		event		tools, social
		of EDUSIMSTEAM				media
Seminars and	DGIET	Internal audience - all people	Knowledge transfer and training	Every three	31.08.2022	Mail, social
Roundtables in		interested in the topic of the		months		media
each		EDUSIMSTEAM project				
EDUSIMSTEA		(students, academic staff,				
M		university staff,				
		etc.)				
Regional	All consortium	Internal audience - all people	Knowledge transfer and training	Every six	31.08.2022	Mail, social
seminars	members	interested in the topic of the		months		media, zoom
		EDUSIMSTEAM project				
		(project participants, academic				
		staff, university staff,				
		etc.)				
Online	DGIET,	Internal audience - all people	Knowledge transfer and	Throughout the	After the	Zoom, social
workshops with	ROBOTSAN,	interested in the topic of the	training; create awareness with	projectduration	project	media
experts	Kaunas	EDUSIMSTEAM project	externalstakeholders			
	University,	(project participants, academic	Facilitate discussions and get			
	METU, Vilnus	staff, university staff,	the instant feedback			
	University	business partners etc.)				

Regular opinion pieces	All consortium members	External audience - all people interested in the topic of the EDUSIMSTEAM project	Create awareness with externalstakeholders	Throughout the project duration	31.08.2022	Web2 tools, social media
Blogs/social media based discussions (LinkedIn/Twitter)	All consortium members	External audience - all people interested in the topic of the EDUSIMSTEAM project	Create awareness with externalstakeholders	Throughout the project duration	After the project	Blog, website, social media, web2 tools
Video links	All consortium members	External audience - all people interested in the topic of the EDUSIMSTEAM project	Create awareness with external stakeholders	Throughout the project duration	After the project	Social media, websites, schools, universities
Mailing Lists	All consortium members	External audience - all people interested in the topic of the	Create awareness with external stakeholders	Throughout the project	31.08.2022	mail

		EDUSIMSTEAM project	Discuss new	duration		
			development			
			s,			
			trends, needs and			
			demand ofbusinesses,			
			problems and issues.			
Press release	All consortium	External audience - all	Create awareness with	Throughout the	31.08.2022	TV,
	members	people interested in the topic	externalstakeholders	project		newspaper,
		of the EDUSIMSTEAM	Formal announcement	duration		social media
		project	of			
			theimportant			
			and significant findings			
			and developments			
Flyers, posters,	All consortium	External audience - all	Create awareness with	Throughout the	31.08.2022	Organizations,
brochures	members	people interested in the topic	externalstakeholders	project		social media,
		of the EDUSIMSTEAM	Hand out at	duration		website
		project	conferences, seminars,			
			events			
			and			
			electronically			
Make the	All consortium	External audience - all	Provide knowledge to	Throughout the	After the	Social media,
EDUSIMSTEAM	members	people interested in the topic	externalstakeholders	project	project	websites
accessible		of the EDUSIMSTEAM		duration		
(language/materials/af		project				
fordable)						

Visits to organizations	DGIET, METU,	External audience - all	Provide knowledge to	Throughout the	31.08.2022	Mail, social
	ROBOTSAN	people interested in the topic	externalstakeholders	project		media
		of the EDUSIMSTEAM	Utilise existing	duration		
		project	relationships			
Applying for further	All consortium	All consortium members	Create longevity	During the	After the	Mail, zoom
grants	members	andother interested parties		project	project	